

# INDUSTRY MEMBERSHIP APPLICATION

BAY AREA

New  Renewal Date: \_\_\_\_\_



**BIOCOM**  
accelerating life science

## COMPANY INFORMATION

Company Name \_\_\_\_\_

Phone \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Company Website \_\_\_\_\_

# of Employees in California \_\_\_\_\_

# of Employees Worldwide \_\_\_\_\_

Annual Revenue \_\_\_\_\_

Private  Public  Ticker Symbol \_\_\_\_\_

Are you a virtual company? Yes  No

Do you have a lab? Yes  No

Do you have a cleanroom? Yes  No

Your fiscal year starts \_\_\_\_\_

## PRIMARY CONTACTS

### PRIMARY CONTACT

Responsibilities include receipt of all official correspondence, designation of company personnel to serve on Biocom committees and updates of company information

Name & Title	Email	Phone
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### ALTERNATE CONTACT

Responsibilities include receipt of all official correspondences if primary contact is unavailable

Name & Title	Email	Phone
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### BILLING CONTACT

Responsibilities include receipt of membership invoice and payment of membership dues

Name & Title	Email	Phone
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### SECONDARY BILLING CONTACT

Responsibilities include receipt of membership invoice and payment of membership dues if primary billing contact is unavailable

Name & Title	Email	Phone
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### PURCHASING CONTACT

Responsibilities include receipt of all official correspondence from Biocom Purchasing Group and Purchasing Group preferred suppliers

Name & Title	Email	Phone
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## INDUSTRY SEGMENT & MARKET FOCUS

### CATEGORY

- Academic  Research Institute  Private Company  
 Government Agency  Non-Profit  Public Company

### PRIMARY TECHNOLOGY (Check One)

- |  |  |  |
|--|--|--|
| <input type="checkbox"/> Aquaculture           | <input type="checkbox"/> Drug Delivery         | <input type="checkbox"/> Proteomics  |
| <input type="checkbox"/> Bioinformatics        | <input type="checkbox"/> Drug Development      | <input type="checkbox"/> Stem Cell Research                                  |
| <input type="checkbox"/> Biomanufacturing      | <input type="checkbox"/> Drug Discovery        | <input type="checkbox"/> Therapeutics (majority are biologics)               |
| <input type="checkbox"/> Biorenewables         | <input type="checkbox"/> Epigenomics           | <input type="checkbox"/> Therapeutics (majority are small molecules)         |
| <input type="checkbox"/> Biosimilars           | <input type="checkbox"/> Functional Genetics   | <input type="checkbox"/> Research Tools (products support discovery and R&D) |
| <input type="checkbox"/> Cell Biology          | <input type="checkbox"/> Gene / Cell Therapy   | <input type="checkbox"/> Vaccines  |
| <input type="checkbox"/> Clinical Research     | <input type="checkbox"/> Genetics / Genomics   | <input type="checkbox"/> Wearable Sensors                                    |
| <input type="checkbox"/> Contract Manufacturer | <input type="checkbox"/> Micro Arrays          |  |
| <input type="checkbox"/> Contract Research     | <input type="checkbox"/> Microfluidics         |  |
| <input type="checkbox"/> Devices               | <input type="checkbox"/> Molecular Diagnostics |  |
| <input type="checkbox"/> Diagnostics           | <input type="checkbox"/> Nanotechnology        |  |
| <input type="checkbox"/> Digital Health        | <input type="checkbox"/> Platform Technologies |  |

### STAGE OF DEVELOPMENT

- Preclinical / Research  Phase II  Phase IV  
 Phase I  Phase III  On Market

### HEALTHCARE FOCUS (Check all that apply)

- |   |  |  |
|---|--|--|
| <input type="checkbox"/> Allergy                | <input type="checkbox"/> Epigenomics           | <input type="checkbox"/> Orphan / Rare Diseases                              |
| <input type="checkbox"/> Aquaculture            | <input type="checkbox"/> Food & Agriculture    | <input type="checkbox"/> Pain Management                                     |
| <input type="checkbox"/> Automimmune Disease    | <input type="checkbox"/> Functional Genetics   | <input type="checkbox"/> Personal Care                                       |
| <input type="checkbox"/> Biodefense             | <input type="checkbox"/> Gastroenterology      | <input type="checkbox"/> Platform Technologies                               |
| <input type="checkbox"/> Bioinformatics         | <input type="checkbox"/> Gene / Cell Therapy   | <input type="checkbox"/> Precision Medicine                                  |
| <input type="checkbox"/> Biomanufacturing       | <input type="checkbox"/> Genetic Disorders     | <input type="checkbox"/> Proteomics  |
| <input type="checkbox"/> Biorenewables          | <input type="checkbox"/> Genetics / Genomics   | <input type="checkbox"/> Pulmonary   |
| <input type="checkbox"/> Biosimilars            | <input type="checkbox"/> Hematology            | <input type="checkbox"/> Regenerative Medicine                               |
| <input type="checkbox"/> Cardiovascular         | <input type="checkbox"/> Immunology            | <input type="checkbox"/> Renal   |
| <input type="checkbox"/> Cell Biology           | <input type="checkbox"/> Immunotherapy         | <input type="checkbox"/> Reproductive Medicine                               |
| <input type="checkbox"/> Central Nervous System | <input type="checkbox"/> Infectious Diseases   | <input type="checkbox"/> Research Tools (products support discovery and R&D) |
| <input type="checkbox"/> Chemicals              | <input type="checkbox"/> Inflammatory Diseases | <input type="checkbox"/> Respiratory   |
| <input type="checkbox"/> Clinical Research      | <input type="checkbox"/> Mental Health         | <input type="checkbox"/> Stem Cell Research                                  |
| <input type="checkbox"/> Contract Manufacturer  | <input type="checkbox"/> Metabolic             | <input type="checkbox"/> Therapeutics (majority are biologics)               |
| <input type="checkbox"/> Contract Research      | <input type="checkbox"/> Micro Arrays          | <input type="checkbox"/> Therapeutics (majority are small molecules)         |
| <input type="checkbox"/> Dermatology            | <input type="checkbox"/> Microfluidics         | <input type="checkbox"/> Tissue Engineering                                  |
| <input type="checkbox"/> Devices                | <input type="checkbox"/> Molecular Diagnostics | <input type="checkbox"/> Urology   |
| <input type="checkbox"/> Diagnostics            | <input type="checkbox"/> Musculoskeletal       | <input type="checkbox"/> Vaccines  |
| <input type="checkbox"/> Digital Health         | <input type="checkbox"/> Nanotechnology        | <input type="checkbox"/> Wearable Sensors                                    |
| <input type="checkbox"/> Drug Delivery          | <input type="checkbox"/> Neurology             |  |
| <input type="checkbox"/> Drug Development       | <input type="checkbox"/> Nutraceuticals        |  |
| <input type="checkbox"/> Drug Discovery         | <input type="checkbox"/> Oncology              |  |
| <input type="checkbox"/> Endocrinology          | <input type="checkbox"/> Ophthalmology         |  |

## COMPANY CONTACTS

CEO/President \_\_\_\_\_

Email \_\_\_\_\_ Phone \_\_\_\_\_

CEO Assistant \_\_\_\_\_

Email \_\_\_\_\_ Phone \_\_\_\_\_

CFO \_\_\_\_\_

Email \_\_\_\_\_ Phone \_\_\_\_\_

CSO/CMO \_\_\_\_\_

Email \_\_\_\_\_ Phone \_\_\_\_\_

Director of R&D \_\_\_\_\_

Email \_\_\_\_\_ Phone \_\_\_\_\_

Human Resources \_\_\_\_\_

Email \_\_\_\_\_ Phone \_\_\_\_\_

Government Affairs \_\_\_\_\_

Email \_\_\_\_\_ Phone \_\_\_\_\_

Marketing \_\_\_\_\_

Email \_\_\_\_\_ Phone \_\_\_\_\_

Business Development \_\_\_\_\_

Email \_\_\_\_\_ Phone \_\_\_\_\_

## LIFE SCIENCE INDUSTRY

### MEMBERSHIP LEVEL / ANNUAL DUES (Check One)

#### <\$100M Revenue

<input type="checkbox"/> 500+ employees	<input type="checkbox"/> \$39,600	<b>PREMIUM</b>	<input type="checkbox"/> <b>\$45,100</b>
<input type="checkbox"/> 251 - 499 employees	<input type="checkbox"/> \$27,800		<input type="checkbox"/> <b>\$33,300</b>
<input type="checkbox"/> 201 - 250 employees	<input type="checkbox"/> \$19,600		<input type="checkbox"/> <b>\$25,100</b>
<input type="checkbox"/> 151 - 200 employees	<input type="checkbox"/> \$18,600		<input type="checkbox"/> <b>\$24,100</b>
<input type="checkbox"/> 101 - 150 employees	<input type="checkbox"/> \$16,300		<input type="checkbox"/> <b>\$21,800</b>
<input type="checkbox"/> 51 - 100 employees	<input type="checkbox"/> \$10,300		<input type="checkbox"/> <b>\$15,800</b>
<input type="checkbox"/> 26 - 50 employees	<input type="checkbox"/> \$7,600		<input type="checkbox"/> <b>\$13,100</b>
<input type="checkbox"/> 11 - 25 employees	<input type="checkbox"/> \$3,900		<input type="checkbox"/> <b>\$9,400</b>
<input type="checkbox"/> 4 - 10 employees	<input type="checkbox"/> \$1,700		<input type="checkbox"/> <b>\$7,200</b>
<input type="checkbox"/> 1 - 3 employees	<input type="checkbox"/> \$1,100	<input type="checkbox"/> <b>\$6,600</b>	

#### \$100M+ Revenue

<input type="checkbox"/> 500+ employees	<input type="checkbox"/> \$49,600	<b>PREMIUM</b>	<input type="checkbox"/> <b>\$55,100</b>
<input type="checkbox"/> 251 - 499 employees	<input type="checkbox"/> \$37,800		<input type="checkbox"/> <b>\$43,300</b>
<input type="checkbox"/> 201 - 250 employees	<input type="checkbox"/> \$29,600		<input type="checkbox"/> <b>\$35,100</b>
<input type="checkbox"/> 151 - 200 employees	<input type="checkbox"/> \$28,600		<input type="checkbox"/> <b>\$34,100</b>
<input type="checkbox"/> 101 - 150 employees	<input type="checkbox"/> \$26,300		<input type="checkbox"/> <b>\$31,800</b>
<input type="checkbox"/> 51 - 100 employees	<input type="checkbox"/> \$20,300		<input type="checkbox"/> <b>\$25,800</b>
<input type="checkbox"/> 26 - 50 employees	<input type="checkbox"/> \$17,600		<input type="checkbox"/> <b>\$23,100</b>
<input type="checkbox"/> 11 - 25 employees	<input type="checkbox"/> \$13,900		<input type="checkbox"/> <b>\$19,400</b>
<input type="checkbox"/> 4 - 10 employees	<input type="checkbox"/> \$11,700		<input type="checkbox"/> <b>\$17,200</b>
<input type="checkbox"/> 1 - 3 employees	<input type="checkbox"/> \$11,100	<input type="checkbox"/> <b>\$16,600</b>	

#### Non-Profit Membership Level (Check One)

Research Institutions		<b>PREMIUM</b>	<input type="checkbox"/> <b>\$8,900</b>
<input type="checkbox"/> more than 25 employees	<input type="checkbox"/> \$2,400		<input type="checkbox"/> <b>\$7,900</b>
<input type="checkbox"/> less than 25 employees	<input type="checkbox"/> \$3,400		<input type="checkbox"/> <b>\$7,350</b>
<input type="checkbox"/> Trade Associations	<input type="checkbox"/> \$1,850		<input type="checkbox"/> <b>\$7,350</b>
<input type="checkbox"/> Academic Institutions	<input type="checkbox"/> \$1,850		<input type="checkbox"/> <b>\$7,350</b>
<input type="checkbox"/> Other	<input type="checkbox"/> \$2,900	<input type="checkbox"/> <b>\$8,400</b>	

## PAYMENT (Full payment must accompany this form. Dues are valid for one year.)

I \_\_\_\_\_, on behalf of \_\_\_\_\_ (hereafter "company") affirm that company's membership will automatically renew and be considered due annually upon company's anniversary date. Membership cancellations must be received in writing prior to your renewal date via email to the membership department at membership@biocom.org.

Signature \_\_\_\_\_

Title \_\_\_\_\_ Date \_\_\_\_\_

*\*Biocom reserves the right to cancel membership at any time. Biocom membership dues are non-refundable in whole or in part for any reason.*

Dues Amount: \$ \_\_\_\_\_

Check Enclosed (please make checks payable to Biocom)

Credit Card Payment:  AMEX  VISA  MC

Credit Card # \_\_\_\_\_

Name on Credit Card \_\_\_\_\_

Exp. Date \_\_\_\_\_ CSC (3-digit or 4-digit code) \_\_\_\_\_

Signature \_\_\_\_\_

Please mail completed form to:

Biocom Membership Department

10996 Torreyana Rd, Suite 200, San Diego, CA 92121

P: 858.455.0300, kjenkins@biocom.org